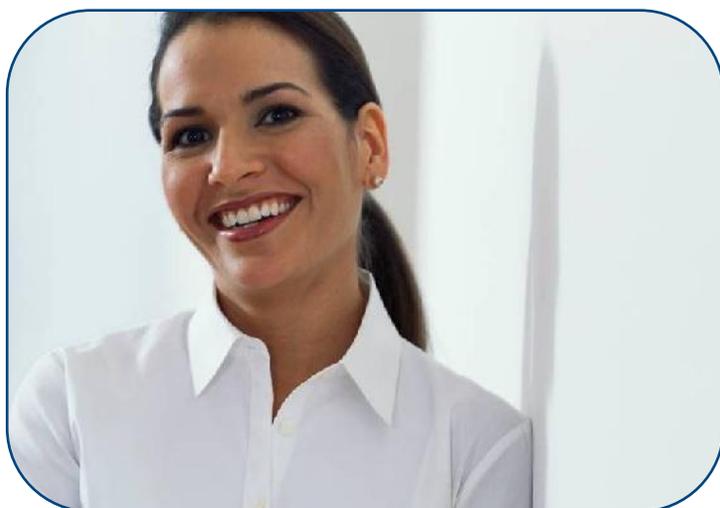




Meeting Your Needs

Choose the right Realtor[®] and the right company.

When buying your home, it's important that you have the right partners who share their knowledge and expertise throughout the process. Choose Coldwell Banker Bain and discover why nine out of ten buyers who work with a Coldwell Banker Realtor[®] would recommend them to a friend.



PUT OUR KNOWLEDGE ON YOUR SIDE™



Meeting Your Needs

How we help you find the right home.

We listen.

At Coldwell Banker Bain we listen to you so that we can be more responsive to your needs.

We guarantee our service.

With our Buyer Services Guarantee we let you know exactly what to expect – in writing.

We have a plan.

We'll follow a customized, detailed plan to find the right home for you.



PUT OUR KNOWLEDGE ON YOUR SIDE™



Meeting Your Needs

We know what matters most.

Communication

We will listen to you and keep you informed every step of the way.

Affordability

We are committed to showing you homes within your price range.

Convenience

We work hard to simplify the home buying process for you.



PUT OUR KNOWLEDGE ON YOUR SIDE™



Meeting Your Needs

We earn our reputation.

Knowledge

Our sales associates are trusted by home buyers and sellers for being knowledgeable, professional and honest.

Respect

We are respected throughout our industry for our exclusive agent training programs.

Reach

We have true global reach through the Coldwell Banker system, which includes 3,500 offices in 46 countries on six continents.



PUT OUR KNOWLEDGE ON YOUR SIDE™



Meeting Your Needs

Our Buyer Services lead the market.

Our representation means expert management of every detail of your transaction, while our written guarantee demonstrates our commitment to your satisfaction.

Industry Standard Services

- Buyer intake session
- Buyer agency choices
- Consistent communication
- Transaction management
- Property disclosure
- Property search
- Property evaluation
- Financing assistance

CBBain Agent Services

- Educated, informed real estate expertise
- High transactional skill
- Aggressive, focused home search
- Post-inspection negotiation
- Market-smart negotiation strategies
- Proactive, daily communication
- Neighborhood review opportunity
- Previews of all appropriate homes

Exclusive CBBain Services

- In-house mortgage services
- In-house title services
- In-house escrow services
- In-house Home Warranty Protection
- Non-selling Managing Brokers
- My Home Planner on CBBain.com
- After-sale follow up and evaluation
- Complimentary Homebuyer Guidebook
- Local ownership, accountable to you

CBBain Services Guarantee

We guarantee our services. Period.



Meeting Your Needs

Let us be your guide through the process.

Our Homebuyer Guidebook* is a step-by-step guide to finding and financing the home you want. It provides information, worksheets and charts on:

- Beginning the search
- Finding the right home
- Financing your home
- Understanding the language of home buying

*We provide this to you at no cost upon request.



PUT OUR KNOWLEDGE ON YOUR SIDE™



Meeting Your Needs

I give you my commitment.

When you choose me as your buyer's agent, I will work hard on your behalf to:

- Find you the right property.
- Create personal analysis of value.
- Use market-smart negotiation strategies.
- Negotiate the best price and terms for you.
- Handle the details and keep you informed.
- Provide post-closing follow up.
- Offer educated, informed real estate expertise.

